



## Ask Us – We Love to Communicate!

### Affordable Wellness Payment Plans

These plans provide disease prevention and early diagnosis. **Each plan is unique and affordable.** The cost of preventive care is conveniently spread over 12 months. Your **Wellness Care Plan** is a special relationship between you and your veterinarian to help take the financial worry out of caring for your pet. *Please request our brochure!*

### Website Pet Health Resource

As we move along your pet's journey to wellness it is important to fully understand the nature of your pet's health. Visit our Cascade Summit Animal Hospital website ([www.CascadeSummitVets.com](http://www.CascadeSummitVets.com)) to learn how to make better decisions about your pet's health and well-being.



With wellness in mind, we open the door of discovery for you! **Ask us** how **wellness exams** and **regular lab work** will detect health problems early and enable your pet to live a longer and more comfortable life.

**Pet Health, Centralized** – Keeping your pet healthy has never been so easy! **Petly** is designed to let you access your pet's health resources when you need them most.

- Review your pet's health records
- Request an appointment
- Order a prescription online
- Access pet health articles
- Get social with pictures on our live Facebook feed



**Petly** is available only for Cascade Summit Animal Hospital clients. If you're a current client and do not have a login for the system, please contact our hospital and we will be happy to set you up.




# We Care... Understand the Difference!

## Owner Veterinarian *versus* Corporate Parent Company

Cascade Summit Animal Hospital is the one and only local family-owned veterinary practice in West Linn.



22320 S. Salamo Road, West Linn, OR 97068  
[www.CascadeSummitVets.com](http://www.CascadeSummitVets.com)

<b>Veterinary Care Comparison</b>	<b>Cascade Summit Animal Hospital</b>  <b>Local Family-Owned Veterinary Practice</b>	<b>National Corporate Chain Veterinary Practice</b> 
<b>Pet Care Treatment Protocols</b>	<b>Individualized life-style pet care.</b> We understand our clients, and it's our desire to provide quality, affordable pet care. Each pet and family has unique requirements. We have the time to listen and the flexibility to meet each pet owner's needs.	Treatment protocols are designed and dictated by the corporate office with a focus on profits and shareholder's return on investment. This is corporate medicine, a <b>one-size-fits-all</b> business model. There is little opportunity to work outside the established corporate guidelines without going to an off-site corporate manager for approval.
<b>Owner Veterinarian versus Corporate Parent Company</b>	<b>Cascade Summit Animal Hospital</b> is owned and operated by veterinarians who live and work in the community. Like any small-business owner, we put our hearts and souls into our business to provide the best customer service for our clients. We care about all aspects of our veterinary practice and the community we serve.	Corporations are very concerned with keeping the schedule packed, the number of billed services high and the costs low. The corporate owner is responsible to shareholders. Corporate veterinary practices hire veterinarians as employees. If a pet owner has a concern, there is no owner to contact to discuss these matters, only a corporate ladder of managers.
<b>Support for the Local Economy</b>	As with any <b>locally owned small business owner</b> we generally keep and spend our revenue and profits within the local community and take pride in being part of the local business association and serving our friends and neighbors.	When you pay your pet care bill, your money is transferred into a corporate bank account and leaves the community. Some of those dollars may come back, but most are spent elsewhere. Profits are returned to shareholders around the world. Not much consideration is given to the local community.
<b>Veterinary Medical Technology and Providing Professional Care</b>	<b>Technology is purchased by the owner of the practice</b> , whether it's ultrasound, digital radiology technology or alternative treatments. It's chosen based on much research, the unique needs of the practice and the best fit for the type of medicine the local community requires. Technology is typically purchased <b>through a local/regional supplier</b> and not some corporate supply chain.	Many corporate practices do not have advanced medical technology because it is not profitable. If the corporate clinic cannot make the equipment profitable, it is removed and sent to another clinic. There is a serious financial component in deciding which technology to purchase. Each corporate practice typically gets the same piece of equipment from a central supply chain, even though it might not be the best fit for each corporate veterinary facility.

**Cascade Summit Animal Hospital understands how much you care!**